

# GREYDUCK

## Technology, Inc.



GreyDuck Technology is a Lotus technology services provider and Advanced IBM Business Partner. We exist to assist our customers with today's business issues as well as

*"In all aspects, GreyDuck has worked with us in the true spirit of partnership"*

their plans for the future. GreyDuck helps our customers leverage their Lotus Notes/Domino infrastructure with administration and development as well as Advanced Collaboration

utilizing instant messaging, web conferencing, on-line awareness and team workplaces to reduce cost and promote communication. GreyDuck is a team of seasoned, certified Lotus professionals and with the aid of our strategic business partners we can assist with all your IBM software, hardware and services needs.

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[www.GreyDuck.com](http://www.GreyDuck.com)

### What Does GreyDuck Do?

- We specialize in all aspects of Lotus Technology
- Lotus Notes Administration and Development
- Lotus Domino Web Development
- Lotus Sametime for Web Conferencing, Instant Messaging and on-line awareness
- Lotus Quickr, Lotus Notes Traveler
- Lotus Domino Infrastructure Planning, Implementation, Server Consolidation, Upgrades, High-Availability and Disaster Recovery
- Portal Design and Implementation
- IBM Software Licensing
- Business Process Automation
- Knowledge Management

*"...it is in the delivery of services that GreyDuck particularly excels, providing value far surpassing the cost."*

*"GreyDuck has proven to be an effective business partner for [us], and we look forward to working with [GreyDuck] again in the future."*

### Why partner with GreyDuck?

- We are an Advanced IBM Business Partner
- GreyDuck consultants have a minimum of 12 years of experience working with Lotus Technology. Our consultants have worked in many different Lotus environments and are IBM Certified Lotus Professionals. We partner with your company to help you automate your business processes while leveraging our past experiences with many other companies. We know what works and what doesn't.
- GreyDuck utilizes our network of consultants in the Lotus Notes arena to augment our own expertise. If your needs are outside our area of expertise we will tell you. If Lotus technology is not the right fit for your organizational needs we will tell you. We leverage our Lotus Notes consultants to bring the right person for the job into your project.
- We have formed strategic alliances to assist you with IBM Hardware & Software, WebSphere and language translation.

*"Throughout my project, [the GreyDuck consultant] exemplified superior skills and admirable work ethics."*

IBM. Lotus. software

